

January 20, 2016

Garrett Introduces new ACE Detector Series and ATX Searchcoils!

Dear Garrett Authorized Distributors and Dealers:

Garrett Metal Detectors is proud to announce a new lineup of consumer products for our Sport Division. The new detectors and accessories are being previewed to our distributors and associates attending the 2016 SHOT (Shooting, Hunting, and Outdoor Trade) Show in Las Vegas.

Garrett officials detailed features and specifications for six new metal detectors that will revamp the company's best selling ACE series. Each of the new ACE detectors include Digital Target ID—a large, 100-digit target information display for better target identification—as well as stem locks for additional strength and stability. Customers familiar with Garrett's previous ACE detectors will notice a new, more robust audio package included in the new products.

The new flagship of the ACE lineup is the ACE 400, which features the Iron Audio™ feature made popular on the company's AT Pro™ and AT Gold™ detectors. Iron Audio allows the user to hear discriminated iron and to alter the detector's mid-tone signal range. This helps the operator hear the iron content in flat steel objects like bottle caps and washers that sometimes trick a detector into reporting them as good targets.

The ACE 400 includes a higher, 10 kHz frequency to provide better sensitivity to low and medium conductivity targets, such as gold and lead. The detector's Frequency Adjust feature allows users to easily toggle between slight frequency shifts to help eliminate interference from other detectors or power sources. The ACE 400 ships with an 8.5"x11" DD-configuration PROformance searchcoil that has proven to be very popular with the company's previous ACE™ 350 and EuroACE™ detectors. The ACE 400 includes five discrimination modes, electronic pinpointing, sensitivity adjustment, and High-Resolution Iron Discrimination.

The ACE 400 will ship with three FREE accessories to complement the new release: an 8.5"x11" DD searchcoil cover; volume-control ClearSound Easy Stow headphones; and a new ACE Environmental Cover-up to protect the control box from rain, dust, and mud. The MSRP for the new ACE 400 is \$399.95 (U.S.).

An international version of the detector, the ACE 400i, will be released simultaneously for distributors, dealers, and customers living outside the United States. The 400i will include the same pricing, the same features listed above, and the three FREE accessories. The Garrett ACE 400i will differ from the American ACE 400 version in the following ways: the Target ID legend is revised to remove the U.S. coin denominations; the 400i will include additional pixels of resolution for iron discrimination; the mid-tone and high-tone audio break points have been re-divided; and the ACE 400i will have variances in the Mode/Discrimination patterns to better suit the search needs of our international customers.

Next in the new ACE lineup announced by Garrett is the ACE 300. It features a new 7"×10" concentric PROformance searchcoil (larger than the standard coil previously offered on the ACE 250) for additional coverage and detection depth. The ACE 300 sports a higher frequency (8 kHz versus 6.5 kHz on the previous ACE 250) for better sensitivity to low and medium-conductivity targets. Other features of the ACE 300: Digital Target ID; Frequency Adjust; more Iron Discrimination segments than the previous ACE 250; stem locks for added stability; and three FREE accessories shipped with each unit. The free items are: a 7"×10" searchcoil cover; volume-control ClearSound Easy Stow headphones; and a new ACE Environmental Cover-up to protect the control box from rain, dust, and mud. The MSRP for the new ACE 300 is \$299.95 (U.S.).

An international version, the ACE 300i, will be released simultaneously for distributors, dealers, and customers living outside the United States. The 300i will include the same pricing, the same features listed above, and the three FREE accessories. The Garrett ACE 300i will differ from the American ACE 300 version in the following ways: the Target ID legend is revised to remove the U.S. coin denominations; the 300i will include additional pixels of resolution for iron discrimination; the mid-tone and high-tone audio break points have been re-divided; and the ACE 300i will have variances in the Mode/Discrimination patterns to better suit the search needs of our international customers.

Garrett also announced new ACE 200 and ACE 200i metal detectors, which will round out the new ACE series offering. These two detectors will become the new entry-point detectors and are enhanced versions of the company's previous ACE 150 detector. They will include the new audio package, the large Digital Target ID system, and camlocks for additional stability. The ACE 200 and ACE 200i each ship with a 6.5"×9" concentric PROformance searchcoil, and operate on a 6.5 kHz frequency. Their U.S. MSRP will be \$199.95.

The ACE 200i version will differ from its American version with a revised Target ID Legend, and revised Mode/Discrimination patterns to better suit the needs of our international customers. Garrett plans to begin shipping the first ACE 300, ACE 300i, ACE 400, and ACE 400i detectors during March to its distributors. The on-sale date to customers is currently scheduled for April 1, 2016, to coincide with the company's anniversary. Garrett plans to release the more advanced versions of the ACE series first, followed weeks later by the release of the ACE 200 and ACE 200i. More specific details on product release will be forthcoming from Garrett's Marketing and Sales departments in the near future.

Garrett additionally released details of two new, larger 11"×13" closed searchcoils for the ATX pulse induction detector. Available in either a DD or mono configuration, the new ATX coil will be lighter weight and offers increased depth versus the standard ATX searchcoil. The new closed style provides more resistance to scrubbing of the coil against the ground and allows gold prospectors to use the upper coil deck to sift/find tiny nuggets easier. The new ATX searchcoil includes an exclusive Garrett design slide-lock system that creates a center-mount style while still allowing the ATX to collapse into its soft cover carrying case. Designated for a mid-year release, the new ATX coil will be available as the new standard offering on ATX detectors and can be purchased as an accessory coil by existing ATX customers. More details and pricing on the new ATX packages will be forthcoming.

Attached to this memo, you will see the first advertisement for the new ACE 400 detector, as well as a page showing the control panels of all six new ACE detectors. Dealers and distributors can visit the Dealer's Area of garrett.com this week to access several new images of the ACE products for promotional use. More product information, photos, and materials will be added to the Dealer's Area in the next few weeks. (Authorized dealers needing access to the Dealer's Area should consult with Garrett Customer Service or our International Sales Department.)

We hope you share our excitement as we launch into 2016 with new products. We will, of course, share more details in the near future on these items and any other new products that may become available.

Best regards,  
Steve Moore  
Director, Marketing Communications

**Coming Soon!**

Introducing the **NEW ACE 400**  
MSRP \$399

- **Digital Target ID** for better target information
- **Iron Audio™** allows the user to hear discriminated iron and to alter the detector's mid-tone signal's range
- **Higher frequency** for better sensitivity to low and medium conductivity targets (gold, lead, etc.)
- **Adjustable Frequency** to help eliminate interference
- **Camlocks** for better stability

**\* FREE ACCESSORIES:**  
Garrett ClearSound Easy Stow Headphones, ACE environmental cover-up, and searchcoil cover

ClearSound Easy Stow Headphones | Environmental Cover-Up | GARRETT searchcoil cover

**GARRETT ACE 400**

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