

March 16, 2020

To our valued partners,

The coronavirus that has been raging since late 2019 has now spread to most of the countries of the world. This is a terrible tragedy that deeply effects the employees of Garrett Metal Detectors as we are a global business and we are profoundly concerned with the health and well-being of valued partners and friends all over the world. Please know that our thoughts and prayers are with you as you cope with this difficult situation. And we welcome yours in return!

While the business climate is very challenging right now, we know that you are working hard to keep your businesses up and running. I would like you to know that Garrett is working diligently to continue to be a key supplier that you can count on. Here are a few things that you should know about our efforts:

- Over the past several years, Garrett has “on-shored” the production of key parts from overseas to the US. This has allowed us to have better control of our quality and our supply chain. Currently over 80% of the material spend across our product lines is US-based. Every one of our detectors is built in our plant in Garland, Texas by Garrett employees.
- Many weeks ago Garrett’s purchasing team began aggressive pull-in activities to ensure we have sufficient parts and subassemblies to meet your supply needs. Currently all of our products are in production and we have very strong raw materials and finished goods positions.
- Now that coronavirus cases have been identified in the cities surrounding Garland, we are actively pursuing strategies that will enable us to continue production and product development activities as long as possible while keeping our people safe. While we don’t know what the future holds, we want you to know we are making every effort to support you now and to bring you the most innovative new products to help us all recover from the financial impact of the business disruption we are all experiencing.

Thank you for your continued partnership and for allowing Garrett to be your most trusted supplier.

Together we will weather this storm.



Steve Novakovich
CEO